

# **Relentless Pursuit of Perfection Ltd**

# **COMPANY PROFILE**

March 2020





### WHY

Bringing out the best in teams

### HOW

Getting Everybody Involved in Perfecting Things

### WHAT

Technical Facilitation/Services & Coaching

### The Perfect Outcome

# **The Golden Circle**

#### WHAT

Every organization on the planet knows WHAT they do. These are products they sell or the services

#### HOW

Some organizations know HOW they do it. These are the things that make them special or set them apart from their competition.

#### WHY

Very few organizations know WHY they do what they do. WHY is not about making money. That's a result. WHY is a purpose, cause or belief. It's the very reason your organization exists.



With thanks to Simon Sinek



... by helping you to create an Enabling Environment



"Living the Limit" is a trademark of Relentless Pursuit of Perfection Ltd and cannot be used without permission.



### Drilling, Production & Decommissioning Optimisation

Facilitation & Training, Coaching

### **Technical Forums**

SPREAD (my-spread.com) Drillers.com

HSE Support

Facilitation & Training Coaching



### Technical Services / Project Management

Full-resourced Adhoc



Manpower

Drillers.com Recruitment

### Personal Development

Training, Mentoring

# Full Life Cycle Support



#### Performance Facilitation (full life cycle)

- i-WOPs
  - Improvement, Efficiency
- DWOPs
  - Also CWOP, TWOP etc
- Systems Gap Analysis
- Project Kickoff
- Well Design Challenge
- Peer Assist Review
- Teambuilding / Alignment
- Performance Plans
- Best of the Best Analysis
- After Action Reviews

#### **HSE Services**

- HAZOPs / HAZIDs/RA
- Human Factors Training
- SMS
- DROPS (Policy, Survey, Systems)
- Safety Cases / Bridging Documents
- Operational Safety Reviews
- 5 Incident Investigations Relentless Pursuit of Perfection Ltd



Proud owner of my-spread.com drillers.com

#### <u>Technical Services/</u> Project Management

- Fully resourced PM
- HPHT Services
- MPD/UBD
- HAZID/HAZOP
- Office & Wellsite Support

#### Performance Coaching

- Performance Coaches
- Performance Thinking
- Rig Start Ups
- HPHT Coaching
- Helping Hands
- Build National
   Competency
- Academy
- Train-the-trainer

#### Recruitment

- Short Term Hire
- Well Delivery Disciplines

# Summary



- Founded in 2000
- Initially based in Aberdeen: Coaching, Facilitation
- Now based in Jakarta, with supporting services in:
  - Aberdeen
  - Colombia (serving South America)
  - Nigeria
  - Malaysia
- 477 Workshops
  - DWOPs, CWOPs, HAZOPs, TWOPs
- 23 Coaching Contracts
- Served 255 wells teams in 58 countries
  - Every kind of installation
- Typically achieve >20% time reduction
- Additional Optimisation services: Produce-the-Limit, i-WOP
- Additional Services: HSE, Human Factors, Recruitment (see next page)



# Typical Achievements: D&C and Decomm

- Facilitation & Coaching
  - First application of Technical Limit to Well Decommissioning (17-28% improvements vs. Benchmark)
- Benchmarking & "Prepare to Excel"
  - Wells drilled in just over half the AFE
  - "Breakthrough in performance culture"
- Helping Hands
  - Experienced Drilling personnel as extra "eyes and ears"
  - Contributed to well cost savings of up to €4.5 million per well

### • DWOPs, CWOPs, HAZOPs

- Deepwater, HPHT, Geothermal,
- Coal-bed methane, conventional

### See sample Testimonials later. Contact us for more details specific to your needs







# On the Job Support







### Wellsite Coaches

- Highly experienced coaches support the crews
- Performance optimisation through Pre-section Meetings, After Action Reviews, video capture & analysis
- Crew development through "Helping Hands" Support, advice and fun
- Development of national crews

### Office Coaches

- Manage wellsite coaches
- Focal point for office staff
- Keep the performance attitude burning in the team



### HSE Services

- Human Factors awareness training and field coaching
  - According to OGP 502 Guidelines (WOCRM)
- Expert Technical Facilitators to invigorate your HAZOP/HAZID meetings
- Introduction to Process Safety; KPIs developed & owned by your crews
- DROPS, MAHRA/Safety Case, Investigations
- On-boarding
- Risk Assessments







### **Technical & Project Management services**



- Using our manpower sites plus our extensive networks, we can provide fully resourced Project Management or adhoc Technical Services
  - Drilling
  - Completions, Well-testing and Workover/Intervention
  - Production & Petroleum Engineering
  - Decommissioning
  - Logistics, Contract & Procurement



- Training & Events
- Jobs
- Engineering calculations
- Blog

### **Typical Experiences**



### • Technical Limit Service (office and/or wellsite)

- bp Indonesia: booked \$60 million benefit from our work.





### Without compromising Safety and Quality

### • i-DWOPs

- i = Improvement. The focus is on efficiency.
- Address any "Failure to learn"
- bp Egypt: 65 days head of AFE on a Deepwater x HPHT well, 100 days ahead on
   9-well batch-drilling campaign ... "Best in Basin"





To work with you to drive out waste, maximise value and minimise the learning curve whilst preserving your core values.



"If we were to do this together for the *first time*, knowing what we know now from our years of experience, how would we do it ?"



"If we were to do this *again*, knowing what we know now, how would we do it ?"



# "Living the Limit"

# Is believing that everyone should want to do the very best possible..

With what we've got With what we could get

# "The Perfect Outcome"







### ...and make it come alive in our hearts





### lt's not just drilling



Ops/Safety Reviews

### Brownfield Extension Programme

- Align all departments / team-building
- Challenge the planning assumptions and look for efficiencies
- Dive-the-workface-on-paper ("DWOP")
- Dewax-pipeline-on-paper ("DWOP")
- Start-up Field on Paper
- Turbine Overhaul AAR
- Field Development Wash-ups (Technical, Commercial, Contractual, Partners)
- 90-day safety plans
- Project Wash-ups

### My-Spread Discussion Forum



### **FREE Discussion Forum**

### www.my-spread.com

~ 2800 members
> 1200 organisations
~ 1500 discussions

SPREAD				Login/Regist	ter Help	Contact
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PAY TO IMMEDIATE AND RESP	GET Alert NONSE	d respon	SE SERVICE			
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With thousands of discussion threads ign up, which is completely free of ch vill be answered to a high level, in a r	harge. Now, the number of	active members, a	ind daily page views	mean that any te	chnical question	that you might
f you haven't signed up already please	e do so, and you can ask or	answer your first o	question right now.	Welcome to our	drilling communit	ty!
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# **Experience Profile**

# **Outside Europe and Inside Europe**



### Job Experience outside-Europe



#### Most recent clients shown first, with their most recent activity shown first

Client	Country	Activity				
Berlanga 🚹 - " Group	Myanmar	Block M8, Well WS-B x DWOP / Risk Assessment				
of the	Fount	Drilling Perforamnce Improvement Workshop, then Performance-Thinking Workshops (2020)				
	Egypt	DWOPs / Performance Seminars, Technical Limit. Coach the coach.				
<u>i</u>	Australia	Black-watch-1 (u-ERD) DWOP, then CWOP				
beach	Australia	Haselgrove AWOP/DWOP				
bp	Egypt	i-DWOP (Deepwater x HPHT Exploration), then 2 x DWOP (Atoll-1, Atoll North) 4 x Development Well campaign DWOP (Taurus-Libra, Raven East, Raven West, Atoll North) 4 x Development Well campaign CWOP (Taurus-Libra, Raven, Atoll, Giza-Fayoum) 1 x TreeWOP (Taurus-Libra) 1 x HPHT Exploration onshore (Mocha-1) 1 x 'Deepwater HPHT' DWOP plus Team-Building (Atoll-2) 1 x Onshore DWOP (EI-Masariya Onshore)				
- AND	Indonesia	Phase 2 (2018-2019): Onshore Performance Co-ordinator, multiple Workshops TEAP (2012- 2014): TL Support (office & national wellsite coaches, DWOPs, TWOPs) Phase 1 (2007-2009): TL support (wellsite & office coaches, DWOPs, CWOPs; DSV/NDSV).				
	Oman	KZN-113 Critical-Section DWOP				
	Algeria	Wellsite Training & Coaching				
	USA	South Platte DWOP (First well in GoM in 14 years; deepest/highest pressure)				
	Lebanon	Block 4, well 1 DWOP (first ever well offshore Lebanon)				
	Mexico	Etzil-1 DWOP / HAZID				
	French Guiana	GMES-6 DWOP				
	South Africa	Brulpadda-1X DWOP (Extreme Metocean environment)				
	Azerbaijan	'Critical Well DWOP', CWOP/Human-Factors (WOCRM) Session				
	Malaysia	3 x Deepwater DWOP (2013, 2014, 2017) 2 x PMCD x HAZOP (2013, 2017)				
TOTAL	Nigeria	Rig Intake Support				
	Congo	Ops/Safety Review 2 x DWOP (Deepwater Subsea Development, TLP). TLP x HAZOP.				
	Kurdistan	DWOP				
-	Brunei	Crew Induction / DWOPs x HPHT training Crew Induction x DWOP x Deepwater Training (startup of newbuild 6th Gen semi)				
VALCO INREY. DC.	Gabon	2 x i-WOP in quick succession (Etame Project)				
	Australia	2 x MPD HAZOP in support of Maersk Deliverer Safety Case application				
TAQA	Kurdistan	Exploration / Appraisal Campaign Post-Activity review				
		2 x Campaign-DWOP (Deepwater Exploration with MPD)				
PTTEP	Myanmar	MPD x HAZOP, then DWOP Project/Well-specific Risk Assessment (Drill, Test)				

# Job Experience outside-Europe



Client	Country	Activity
OMV	New Zealand	Multi-well (incl. Deepwater) DWOP-TWOP-HAZID
	Mexico	2 x Exploration well DWOPs
Cairn	Senegal Morocco	- 3 x DWOPs (Exploration/Appraisal), 1 x TWOP
×	Egypt	MPD x DWOP (Montu-1)
	Brunei	MPD x HAZID (HPHT well), then 'Critical-well' DWOP
	Malaysia	Provision of wellsite rDTL coaches. Performance Healthcheck / Assessment
	Indonesia	Campaign DWOP-CWOP for PEP Cepu Drilling & Completion Programme. Land Well 3 x DWOPs & 1 x Safety-DWOP (2 jack-up rigs) for PHE WMO
DNO	Kurdistan	2 x DWOP-CWOP (Tawke field) DWOP-CWOP (Baeshiq)
Gaz du Cameroun	Cameroon	WWOP (HWU)
CONRAD PETROLEUM	Indonesia	Exploration campaign DWOP-TWOP (Tambak-1 and Tambak-2)
	Indonesia	KBD-2X AAR, Anggun-1 DWOP. Land wells.
	Gabon	DWOP (Ultra-Deepwater)
	Colombia	DWOP (Wildcat) + Soft-skills training (performance)
	Canary Islands	DWOP (Deepwater Exploration); HAZOP (MPD)
	Angola	DWOP (Deepwater Exploration)
REPJOL	Kurdistan	2 x DWOP
	Libya	Safety-DWOP (onshore exploration)
	Trinidad/Guyana	DWOP plus HPHT training plus Stuckpipe Training
GRN	Algeria	Development campaign DWOP
Senex	Australia	Performance Challenge Session; Readiness Review
Seriex	Australia	Initial Technical Review
Xtreme subsea	Vietnam	Desktop Review of Well Abandonment Plan
ME		Buntal-5 Risk Assessment, then DWOP-CWOP (Subsea, D&C&T)
$\bigcirc$	Indonesia	AS campaign DWOP-CWOP
MEDCOENERGI OR & Gas		JR campaign DWOP-CWOP
DNO	Kurdistan	DWOP-CWOP (Baeshiq)
DNO	Ruruistan	DWOP-CWOP (Tawke field)
COOPER         Australia         BMG Abandonment Peer Review		

### Job Experience – outside Europe



Client	Country	Activity			
Eni	Indonesia	2018: Jangkrik Infill Campaign SIMOPS Assessment 2018: Merakes-1 (Exploration Well) DWOP 2016/2017: DWOP and Smart-Well/Sand-control CWOP (Deepwater Development)			
	Brazil	Supervisor & Contractor Alignment. DWOP/TWOP (Total: 4 workshops)			
	USA	Peer Review / Risk Assessment			
	Japan	Well C-0002 DWOP (IODP Expedition 358) "Coring a Plate Boundary"			
	Namibia	Prospect 'S" DWOP (Wildcat)			
	Brunei	MPD x HAZID (HPHT well), then 'Critical-well' DWOP			
	Malaysia	Provision of wellsite rDTL coaches. Performance Healthcheck / Assessment			
	South Africa	Operational Leadership Forum			
SasoL reaching new frontiers	Mozambique	2018 (Onshore): Post-campaign AAR 2016 (Onshore): DWOP-CWOP, then i-WOP 2015 (Onshore): Well Cost Challenge Session 2012 (Offshore): DWOP-CWOP/Team-building, AAR 2011 (Onshore): HWU Risk Assessment/CWOP; AAR, DWOP			
	Botswana	Coal-Bed Methane Exploration Corehole Programme : Ops Walk-through			
E & P Nigeria Ltd.	Nigeria	Delivery Assurance Review / AAR			
V	Indonesia	Subsea Development: Risk Assessment - Drill, Complete, Run Tree (incl. Technical support); 3- day DWOP-CWOP			
Kangean Energy Indonesia		Deepwater Exploration: Risk Assessment; MPD x HAZOP (CBHP, PMCD, 5th gen dp semi), DWOP, then TWOP			
woodside	Australia	<ol> <li>Top-Hole DWOP (Greater Enfield Development)</li> <li>Deeper Section DWOP, CWOP</li> </ol>			
DeNovo	Trinidad	DWOP CWOP			
LEMANG PSC	Indonesia	Akatara Phase-1 DWOP/CWOP			
Cairn	Senegal Morocco				
PETRONAS	Malaysia	1st rig : HPHT x MPD Well Control Review, Risk Assessment, DWOP 2nd & 3rd rig : HPHT x MPD HAZOP 4th rig : u-HPHT x MPD HAZOP Technical Limit training for Front-Line Supervisors			
دبسي للسبترول Dubai Petroleum	Dubai	HPHT x DWOP 2008: Technical Limit support incl. provision of Performance Plan & coaching of client's wellsite coaches. Crew Inductions. DWOPs.			

### Job Experience outside-Europe



Client	Country	Activity			
	Japan	Exploration well DWOP, then TWOP			
INPEX	Suriname	DWOP/Risk-Assessment (Exploration)			
<b>HEA</b>	Malaysia	MPD x HAZOP (BTR x CBHP). DWOP (Deepwater Exploration)			
	Indonesia	DWOP and TWOP			
CADMA	Abu Dhabi	DTL Re-invigoration Programme (office & wellsite coaches, DWOPs): Phase 1 ("Proof of Concept"); Phase 2 ("Reproducibility, and Sustainability")			
Chevron	Indonesia	CWOP (Complete Well on Paper); Deepwater. Supervisor Alignment Session (in shipyard for new-build)			
MEG ENERGY	Canada	SAGD Operational Efficiency Workshop			
	Kurdistan	Expectations Workshop (office), AAR (Technical & Non-technical), TWOP			
🧭 Oil Search	PNG	Wellsite Expectations Workshops (as requested by Exxon-MOBIL)			
	Australia & PNG	Fully-resourced LTL Programme incl. wellsite & office coaches. DWOPs, CWOPs etc.,			
0	Danua Maur Culinaa	Next Steps Workshop (Agreed goal 40% reduction in well costs)			
InterOil	Papua New Guinea	Performance Service (office and wellsite coaches, DWOP)			
	Cote d'Ivoire	Baobab HAZID x multiple-DWOPs (2014); CWOP/Risk-Assessment, Wash-up (2007)			
CNR International	Gabon	Performance Advisors"			
GRN	Algeria DWOP				
PERENCO	Gabon				
PERENCO	Brazil	NOP (Deepwater Exploration)			
Mubadala	Thailand	DWOP, CWOP (SMART-well with ESP)			
Petroleum	Indonesia	2 x DWOPs (1 x Field Development, 1 x Expl well)			
(Mitro	Indenesia	Drilling Readiness Review			
	Indonesia	Project & Well Risk Assessment, DWOP, AAR			
((18)))	Kurdistan	i-DWOP, TWOP			
Marathon Oil	US	Lower 48 States D&C Leadership Workshop			
	Indonesia	AAR/Peer-Review (Deepwater). Provision of wellsite coaches.			
	Equatorial Guinea	CWOP (Workovers) and DWOP/CWOP (Development)			
	Libya	DWOP. TWOP / Welltest Risk Assessment			
HESS	Indonesia	DWOP			
	Brazil	DWOF			
	Ghana	DWOP. Team Alignment / Enabling Environment Seminars.			
TULLOW	Mauritania	4 x DWOPs, SWOP (Supply-well-on-paper); Deepwater x HPHT			
Li	Côte d'Ivoire	Safety-DWOP			
MÜRPHY	Malausia	Provision of wellsite Performance coaches.			
	Malaysia	DWOPs, AARs.			

### Job Experience outside-Europe



Client	Country	Activity	
*=		Deepwater Drilling Campaign Project Risk Assessment	
-Niko	Indonesia	Safety-DWOPs. HAZOP on Deepwater MPD/PMCD.	
		DWOPs & Safety-DWOP (2 rigs)	
	Angola	Deepwater Drilling & Well-testing AAR. Deepwater HLRA. DWOP.	
Petrofac 🔞	Romania	Performance Healthcheck / Gap Analysis	
Borders&southern Falkland	UK for Falklands	Campaign DWOP for Rig Start-up (Deepwater)	
TALISMAN	PNG	DWOP for Rig Start-up x 2 (Exploration Wells)	
Lundin_	Malaysia	HSE Leadership Training	
Transocean	Egypt	"Performance Toolpushers" (Deepwater).	
	Nigeria	Rig Start-up Services (Teambuild, TWOP & DWOP) x 2 rigs	
Origin	New Zealand	Technical Limit support incl. provision of Performance Plan & coaching of client's wellsite coaches. Crew Inductions.	
ADA		DWOPs.	
GEODYNAMICS	Australia	Set up DTL/safety systems (Geo-thermal company)	
PETROCAMAN	Tunisia	DWOP (Exploration Wells)	
-	Oman	DWOP / Performance Seminar	
g.	Eastern Med	DWOP, CWOP, Supply-Well-on-Paper (Deepwater)	
		DWOP, Provide Coach	
0	India	DWOP (Deepwater)	
	China	Crew Induction / Safety & Operational Excellence / DWOP	
RADI	Angola	DWOP	



#### Most recent clients shown first, with their most recent activity shown first

Client	Country / Field	Activity
_		Provide Performance & HSE coaches on:
Petrofac 😱	Various	<ul> <li>Borgland Dolphin (working for i3 Energy)</li> </ul>
		Ocean Great White (working for Siccar Point Energy)
	Jaws-Orlov	Ocean Valiant Team Formation Workshop, Value Creation Workshop
	Cormorant North & Alpha	After Action Review (TTRD), DTL Wellsite coaches, DWOP
	Shearwater	After Action Review (HTHP)
	Goldeneye	Project Success Workshop
	Gannet	Pipeline Dewaxing Challenge Session
		SAP Implementation Kick-off
	Netherlands	Netherlands: Velocity String on Paper (Rig-assisted Snubbing) 2018 and 2019
		Laggan: DWOP and CWOP
		Ballindalloch: DWOP/CWOP and re-WOP
		Elgin/Franklin u-HPHT: Conduct Team-building/On-boarding x 2,
		DWOPs/RWOPs x 4, Provide wellsite coaches on NSH
TOTAL		Provide 'Rig Intake Advisor' for new-builds
		Support to S714 Relief Well Drilling Team
TOTAL		(planning & facilitation, relief NDSV)
IUIAL	UK	North Alwyn: Slot Recovery on Paper, Drilling DWOP, CWOP
	SIX .	Ocean Valiant: Wellsite Performance Coaches
		Leadon: AWOP (Abandon Well on Paper)
		Lochranza: DWOP-CWOP
and		Glendronach: West of Shetlands DWOP
		Dunbar: Team-building/Alignment (TAD: Two Drilling Contractors)
		Tomintoul: DWOP x start-up of West Phoenix
		Tormore Risk Assessments : Deepwater Operability, Welltest
		Tormore: Develop Deepwater-specific Rig-Specific Procedures
	Bulgaria	DWOPs: Polshkov-1 (2015); Rubin-1 (2017), Melnik-1 (2018)
-	France	Pau: Drilling Riserless to TD Feasibility HAZID
MAERSK	Cyprus	Onesiphoros West-1 DWOP. Deepwater x MPD Wildcat
	UK (Ocean Valiant)	Wellsite Performance Coaches (Ocean Valiant)
	T-Rex(Norway)	DWOP
	Dunbarton	"Next Steps" programme incl. Teambuild/align. DWOP.
	Culzean	HTHP support : Risk assessment, performance system, DWOP,
	Ockley (Expl)	TWOP.

### Job Experience (Europe) ... cont'd.



Client	Field	Activity		
	Denmark	Jill-1: Performance Steering Group, then DWOP		
HESS	Deninark	South Ame: 1x Safety-DWOP; 1 x UBD DWOP; 1 x UBD CWOP		
	Europe/Asia Region	Regional Drilling Conference / Team-building (F1 theme)		
	UKCS	Risk Assessment on trawl damage to dormant sub-sea structure		
$\bigcirc$	UK	Chimera Exploration Well DWOP (2019)		
Cairn	UK	Ekland Exploration well DWOP (2018)		
	Norway	Lynhaug & Godalen (Exploration) DWOP		
OUV	Austria	Alit-1 DWOP (HPHT)		
		Barbatesti 4700 DWOP		
OMV	Romania	Totea TWOP & HAZIP		
OMV Petrom	(all HPHT)	Baicoi 6600 HPHT x MPD DWOP, then TWOP, then AAR		
	2010 - 20	Piscuri 4000 TWOP, then WWOP/HAZID		
	UK	Darroch: Rig-Start-up/DWOP held in Netherlands		
	OK	Sean: Two-well DWOP held in Netherlands		
		N07-4 DWOP (Exploration Well). Theme: "Delivering as Promised"		
		P18-08 DWOP/Team-building/Human Factors Awareness then AAF		
one		Q07-07 DWOP & CWOP with "Human Factors" Awareness		
dune	Netherlands	5 x Workshops (L11b, L16-16, P-11, M07-08, L6D) incl. Safety-DWOP,		
uuds		i-DWOP, CWOP.		
-		Provide 'Helping Hands' Competency Assistance.		
An annual sector	France	VGR-115H Proof-of-Concept DWOP: Directional liner drilling		
*	Ireland	Iolar DWOP/DWOS support: UDW Exploration well with MPD		
Cnooc	B 1	Generic Design Challenge, Drilling Planning Kickoff, Crew Intros,		
-	Buzzard	DWOP		
formerly	Perth	Generic Design Challenge Session		
	Telford	DWOP (Sidetrack)		
nexen	Blackhorse	DWOP (Exploration)		
	-	Best Practices Workshop (Cementing)		
	Netherlands	DWOP		
wintershall	UK	Winchelsea DWOP-TWOP held in the Netherlands		
PROVIDENCE	Ireland	Druid/Drombeg AAR (4-part process)		
MOLGROUP	Hungary	Performance Training: Technical Limit and Well Delivery		

### Job Experience (Europe) ... cont'd.



Client	Field	Activity		
	Arundel	Arundel: Target-Setting Workshop (PBLJ rig)		
		Introduce & maintain TL programme, 14 x DWOP-CWOPs		
bn	242, 249	Introduction to new equipt (multi-laterals). 90-d safety plans		
DP .	Magnus	Provision of office support personnel		
		Brownfield Construction : Team Vision & Alignment		
		Subsea Construction Project : Technical Limit Workshop		
	NW Hutton	Introduce TL into Large scale Abandonment Ops, Workshops		
	West of	TL Workshops & DWOPs (Foinaven, Schiehallion, Loyal)		
	Shetland	Wellhead & Subsea system training course		
	Rhum	Introduce homegrown TL programme. DWOP (Drilling)		
	Netherlands	P15/18 Project Success Workshops		
	Wytch Farm	Hydraulic Workover HSE Induction, Teambuild & CWOP		
	Clair	Introduce homegrown TL programme. DWOPs & CWOPs		
20	Harding	Morrone Well AAR (Wash-up)		
TAQA	Falcon North	CWOP, Provision of Wellsite Advisors		
	Gadwall	IWOP (Intervention on Paper)		
	Knightsbridge	Team-building & Ways-of-working		
		Team-building & goal-setting for Stena Spey rig start-up		
	Don	Team-build, DWOP, Run tree on paper, CWOP, Start up Field on		
Or Or Hand	15 Sourie (1993)	Paper, Full Field Project Wash-up. "Going for Gold" / Phase 2.		
enQuest	Broom	"Going for Gold" & DWOP		
	Thistle	DWOP		
6	Aberdeen Team	D&C Performance Meeting - Facilitation		
TALISMAN SINOPEC	Seagull (HPHT) Well	Performance Review Workshop		
SUNCOR	Romeo	HPHT x DWOP		
NORTH SEA LIMITED	Forties & Bacchus	Wellsite performance support (focus on learning). "Performance won't hurt safety" seminars.		
A Northern Petroleum Pic	Markswell Wood	DWOP, provision of Drilling Supervisors		
ENTURE FROMCTION AND	Chiswick	Welltest Risk Assessment and Team Awareness.		
and	Bentley	Risk assessment for novel drilling rig		
spd	Chablis	DWOP		

### Job Experience (Europe) ... cont'd.



Client	Field	Activity
ConocoPhillips	MacCulloch	DWOP
	Famell	DWOP
	Brechin	Risk Assessment & CWOP
Paladin 🔮	Montrose MRB	Modular Rig Performance Coaching & DWOP
	Arkwright	Intervention-on-Paper (Light Well Intervention Vessel)
	Exploration (N/C/SNS, Irish Sea)	DWOPs, Risk Assessment, TWOPs.
	Tristan Developt	DWOP, CWOP
CNR International	Lyell	DWOPs, CWOPs, Wellsite coaches
MADATION	UK	Drilling Performance & Strategy support (inc. Workshop)
MARATHON	Norway	Alvheim Well-Specific Risk Assessment, DWOP/CWOP
	Maria, Bedlington	TVD Workshop & Wash-up (Expl.; Deepwater Expl.)
-	53/3a	TVD Workshop, Test-well-on-paper & Wash-up (Expl.)
g	NW Seymour	TVD Workshop (Dev Well)
	Atlantic/Cromarty	Design Challenge Session, DWOP(s), Knowledge Transfer
	Apollo	DWOP
		Provision of office & wellsite support personnel
STATOIL	Norway	Tulipan DWOP for Extreme, Deepwater WILDCAT
ADTI	Lindisfame	DWOP (Deepwater Expl.)
Sperry-Sun	····	Unleashing our Potential Workshop
Petrocanada	Pict	DWOP & CWOP
Lundin	Heather/Thistle	Facilities Management Review & Re-alignment



# **Extracts from our testimonials**

# Sample – more details available on request

# Facilitation and Building teams

#### .. what a difference in attitude we now have ..

I'd like to thank RP Squared for the contribution you've made to enhancing our drilling performance here in Maersk Oil UK. It was something of a challenge to convince a team that knew they were performing well, that they could improve further and there was definitely some resistance in some quarters. But, largely down to the methods you have applied, what a difference in attitude we now have. I now regularly have people in our team questioning "why did that take so long?", "did we really need to do that?"

The proof of the benefit of course is in the results. The work we have done with yourselves will apply to all of our central North Sea development wells but we focused primarily on well D11 at our DWOP. I've attached the time versus depth curve from that well and as you can see we were very close to the "Best of the Best" curve throughout and beat it overall as the completion also progressed very smoothly. We reached TD in less than half the planned time (helped by the shorter well length than originally planned). The DWOP identified a number of operational steps that could be improved or preparations that could be made more efficient and many of these have been implemented. Beyond that, we have got people thinking about improvements much more than they were previously.

The rig safety record is excellent and this has continued to be the case.

### .. their sessions are characterised by high energy ..

The Clair Team have employed Dave Taylor and the RP<sup>2</sup> team since late summer 2004 in a variety of technical limit scenarios. These range from the initial wide-ranging teambuilding session for the brand new Clair rig and service teams in which we brought the teams together, communicated the expectations and standards of how we wanted to work on Clair, and used technical limit activities to illustrate these expectations, to detailed technical limit work with a subset of the teams on individual well sections.

RP<sup>2</sup> technical limit programmes typically have a rigid structure and contain a high level of detail and complexity ensuring technical limit improvements are addressed right down to the lowest level. Their sessions are characterised by high energy and are at their best when led by members of RP<sup>2</sup> highly experienced in managing the format and with close involvement and good advance preparation by the operator, taking advantage of the detailed work breakdown structure used by the programme.

MAERSK OIL NORTH SEA UK LIMITED

Derek Charlton – Drilling Manager Maersk Oil, North Sea (UK)



Chris Brown – Senior Drilling Engineer **BP, North Sea (UK)** 

# Facilitation and improving performance



.. maintained high levels of participation & energy...

### .. had a direct impact in the step-change of improved performance..

I was impressed with the management and facilitation of both sessions. John Sands and Huib Attema both facilitated in a manner that maintained the participation and energy in the room at high levels. Of particular value was the early engagement of the participants' in our programme challenges and optimisation opportunities, which then provided a constructive forum to progress solutions.

The results of these sessions have had a direct impact in the step change of improved performance that we are experiencing since completing the phase 2 activities.

#### .. energetic & stimulating...

Dave Taylor of RP<sup>2</sup> was contracted by Eni Oil do Brasil to provide Technical Limit Workshops for our Belmonte 3 project in 2009. The project required preparing an operations team who had never worked in Brasil for a deepwater, HTHP well test of an unconventional tight gas sand that would require fracturing to establish commerciality. Dave's company was selected using the normal bid process. The selection was based upon his knowledge of operations and structure of the proposal. I personally had never used his service before and have been a big proponent of one of his competitors. Nevertheless, I ventured out of my comfort zone and was impressed by his ability to perform the tasks we had envisioned in an energetic and stimulating manner.

#### .. added value...ensured all issues and actions are captured

He has added value to all sessions through upfront planning and set up, ensuring he understands the subject matter and through providing the tools required to park and ensure all issues and actions are either closed or brought to a matrix for further action close out.



Craig McGregor – Drilling & Ops Mgr Cairn Energy (Senegal & Int'l)

Eni Oli do Brasi

eni

Craig Castille – Drilling Manager Eni Oil do Brasil



Mike Lomax – Rig Manager **Ensco8504** 

# HAZOP, DWOP & AAR Facilitation



### .. critical Project... facilitate the HAZOP

Due to the criticality of the project, it was imperative to have a facilitator that could not only help us convey the key aspects of the drilling program during the DWOP but who could also help facilitate the HAZOP session for the PMCD equipment & process.

Dave delivered on both fronts and was well received by all parties involved. DWOP's are his specialty and ours went exceptionally well. Although he doesn't usually facilitate HAZOP's, he did a really good job keeping everybody involved while ensuring we covered all the material that was required.

.. DWOP payback was many times over...

#### .. impressed upper management and partners..

A good DWOP requires thorough planning, facilitation and reporting. You did a fantastic job on all three and the pay back for MPI was many times over. Your professionalism impressed our upper management as well as our partners.

I hope we have the opportunity to work together again many times in the future.

### (AAR) .. to benefit from the past as bridge to the future

What could have easily have 'gone the other way', turned out to be a (justifiable) recognition and celebration of success along with development of a robust action plan for future well delivery within Providence.

We have already implemented some of the recommendations that arose and are working our way through to start of our operations on the upcoming drilling of our Barryroe field.

I would be pleased to recommend this approach to anyone who wants to benefit from the past as a bridge to the future. Please do not hesitate to contact either myself, John O'Sullivan (our Technical Director) or Conor himself for more information.



Gregoire Chabrol – Drilling Manager Total E&P Malaysia



Steve Hall – Drilling Manager Mubadala Petroleem, Indonesia



Management Team Providence Resources, Ireland

# Coaching service



### .. kept us out of trouble .. vast improvements in timings..

.. happy to have met you and  $rp^2$ 

Thanks to the efforts of you and your team during the two DWOP and the involvement of your 'Wellsite Advisor' team offshore, we have seen vast improvements in timings during drilling of the current well, P11-11.

We initially hired your team to provide 'boots on deck' support to the Ensco 92 team, due to concerns about crew turn-over and competence that coincided with the start-up here in Dutch waters. During the first well, we quickly found that your team were able to 'keep us out of trouble' and gain the respect of the wellsite personnel including Ensco.

Not long after your team started, I sent you an email to say how happy I was that I had met you and your company, and I am glad to say that view is unchanged.

### .. Provided us with a step-change in performance ..

Once we were up and running with a couple of campaigns under our belts, the systems that we introduced with rp<sup>2</sup> were considered sufficiently robust for us to take them on ourselves. This provided us with another step change in performance which came about due to the teams driving it from within. The enabling environment that you are so passionate about and deliver in such a compelling manner is very much alive and well at BG.



#### Joan Horbeek – Drilling Manager Oranje-Nassau Energie



Peter Greaves – HPHT Team Leader **BG** 

# Coaching service - "a well for free"



#### .. realised learnings valued at \$60 million..

rp<sup>2</sup> provided rig site and office based performance coaches to help the Tangguh D&C team to implement a learning process and enabled the project to realise the expected rate of learning which has been estimated to be valued at \$60 million. This achievement can be attributed way the rp<sup>2</sup> coaches integrated into the bp team and helped it to apply pre-phase planning, after action reviews and capture and implementation of lessons. In addition, rp<sup>2</sup> organised and facilitated several team building workshops which enabled a greater team engagement with the performance goals of the project.

The key to rp<sup>2</sup> success, where some other performance management companies often fail, was due to the quality of the personnel that they provided. They were all experienced drilling personnel but with the interpersonal skills required to effectively engage the BP team, drilling contractor and service company personnel with their performance management processes. Many team members commented that this was the best experience that they had ever had using performance management services.



Andy Hanneman – Wells Team Leader Tangguh D&C Project, Indonesia

#### .. Gas targets delivered 4 months ahead of schedule...

The use of the **wellsite TL coach** from "Relentless Pursuit of Perfection" enabled us to review the Technical Limit way of working with all our crews. This was a key success factor in getting the programme up and running quickly. ..... The result of our 10 well programme Was been **excellent** – first 3 wells showed **25% well-on-well improvement**, gas targets delivered **4 months ahead of schedule**, and the cost savings enabled the last well to be **drilled for "free"**.



Martin Varco– Wells Team Leader Insalah Gas Project, Algeria

# Coaching service - Decommissioning



### .. 17-28% improvements ..rp<sup>2</sup> exceeded all expectations..

Significant performance improvements were noted in both phases of the abandonment project; 17% improvement during reservoir abandonment and 28% improvement seen during conductor recovery phase. In total over 500 suggestions were noted covering a wide range of health, safety, and technical application.

Personnel provided by Relentless Pursuit of Perfection Limited exceeded all expectations of the well abandonment leadership team. I would have no reservations in recommending them to provide TL instruction and support to any drilling or well service related activities.



Garry Skelly – Wells Op Team Leader **NW Hutton Decommissioning Team** 



# Installations served

# Globally

# Drillships



	Installation	Drilling Co	Oil Co	Location		
1	Ocean Rig Poseidon	Ocean Rig	Chariot Oil & Gas	Namibia		
2	Chikyu	MQJ	JAMSTEC	Japan		
3	Deepwater India		Rashpetco	Egypt		
4	GSF Explorer		Marathon			
5	<b>Discoverer Seven Seas</b>	Transocean	Inpex	Indonesia		
6	Deepwater Asgard	Transocean	Chevron			
7	Discoverer 534		Reliance	India		
8	D'water Discoverey		Hess	Brazil		
9	Stena Forth		11033	Libya		
10	DrillMAX		Tullow	Mauritania		
10		Stena	Cairn Oil	Senegal		
11	lceMAX		Providence	Ireland		
			CNOOC Int'l	lieland		
	Rowan Renaissance	Rowan → Valaris	Repsol	Angola		
12	(DS-15)		Перзоі	Canary Islands		
	(80-13)		Total	Mexico		
13	DS-6		BP	Egypt		
14	DS-12	Ensco → Valaris	Ы	Сдург		
15	DS-9			French Guiana		
16	Globetrotter II	Noble	Total	Bulgaria		
17	West Capella			Cyprus		
17	West Capella		Repsol	Gabon		
18	West Navigator	Seadrill	Hess	UK		
10	West Navigator	4	DONG			
19	West Polaris		Maersk Oil	Angola		
20	Santa Ana	Desifie Drilling	Total	Senegal/Mauritania		
21	Khamsin	Pacific Drilling	Total	USA		
			Perenco	Gabon		
22	Tungsten Explorer	Vantage	Total	Lebanon		
				Congo		
23	Maersk Venturer	Maersk Drilling		Malaysia		

# Semi-submersibles



	Installation	Drilling Co	Oil Co	Location
1	Maersk Deliverer		Hess	Ghana
		Maersk Drilling	Inpex	Australia
2	Maersk Discoverer	Maersk Drining	BP	Egypt
3	Maersk Developer		Repsol	Colombia
Ŭ	Macrok Developer		Cairn	Mexico
4	Arctic		Callin	Norway
5	Winner		Maersk Oil	Norway
6	'711		Talisman	
7	Prospect		AGR	
8	Paul B Lloyd Jnr			
9	'Leader		BP	
10	'Rather			
11	'714		BG	UK
	714		Total	
12	'John Shaw	Transocean	PEDL	_
13	'712	1	Nexen	
14	JW McLean		CoP	
14	JWWCLean		ADTI/Lundin	
		1	Cairn Oil	Morocco
15	Cajun Express		Caim Oil	Senegal
			CNR	CDI
16	Jim Cunningham	]	Rashpetco	Egypt
17	MG Hulme Jr		Inpex	Japan
18	Deepwater Nautilus	7	Shell	Brunei
19	Sedco Energy		Total	Congo
20	Heydar Aliyev	CDC	Total	Azerbaijan

# Semi-submersibles



	Installation	Drilling Co	Oil Co	Location
21	Ocean Lexington		BP/Gupco	Egypt
22	Ocean Quest		ENI	Brazil
23	Ocean Star		Perenco	DIazii
24	Ocean Patriot		AGR	Australia
			Hess	Eq. Guinea
25	Ocean Valiant	Diamond Drilling	Maersk Oil→Total	
			Shell	UK
26	Ocean Princess		Enquest	
27	Ocean Monarch		Cooper Energy	Australia
21			Niko	
28	Ocean General		Mitra	Indonesia
29	Scarabeo-7	Saipem	ENI	
30	Southern Cross	Atwood	BG	E Med
31	Eirik Raude		Statoil	Norway
31	EIRK Raude	Ocean Rig	BG	UK
32	Leiv Eiriksson		AGR / B&S-FOGL	Falklands
22	Deepsea Bergen		BP	UK
33		Odfjell	Marathon	Norway
34	Deepsea Stavanger		Total	South Africa
35	Sea Explorer	Pride	e BG	
00	D. f. ad D. Jakin		CNR	UK
36	Byford Dolphin	Dalahin Drilling		France
37	Bredford Dolphin	Dolphin Drilling	AGR	
38	Borgsten Dolphin		Taqa	
0.0	005440		Paladin	
39	GSF 140		BG	
40	GA2	ClabalSantaFa	ADTI (Endvr)	UK
41	GA3	GlobalSantaFe	Nexen	
41	GAD			1
42	GA4		PetroCanada	
43	West Phoenix		Total	
44	West Leo	Seadrill	Tullow	Côte d'Ivoire
44	West Leo			Mauritania



	Installation Drilling Co Oil Co		Oil Co	Location
45	Hakuryu-5	JDC	DC Medco	
46	Prospector	COSL	OMV	New Zealand
47	Nanhai-9	COSL	Kangean	
			Rangean	Indonesia
			Chevron	
48	E8504		Total	Brunei
-0	20304			Malaysia
		Ensco → Valaris	Inpex	Malaysia
			Japex	Japan
49	DPS-1 (formerly Atwood Condor)		Woodside	Australia
50	E5001		Maersk Oil	Angola
51	WilHunter	Awilco	Suncor	
52	Stena Spey		Enquest	
53	Stena Don	Stena	Total	UK
55			Cairn	
54	NTVL		Maersk Oil	]
55	Homer Ferrington	Nabla	CNR	Côte d'Ivoire
50	Noble Clyde Boudreaux	Noble	PTTEP	Muonmor
56			Berlanga	Myanmar





	Rig	Rig Drilling Co		Location
1	GWC-193	Great Wall Drilling Co	PTTEP	Myanmar
2	Roc Explorer	Roc	Roc	Angola
3	Tasaniola 187	HCPN	Addax	Nigeria
4	SMP-105	SMP Drilling		Mozambique
5	Krakow 900	Krakow	Sasol	Mozambique
6	Various	DeWet Drilling	34301	Botswana
7	Various	GWP		Dotswalla
8	Rig 19	Forasol	BP	Algeria
9	Rig 20	1 012501	DF	Aigena
10	Rig 51	DOF	DNO	
11	Rig 32	DQE	DNO	
12	PR-3	O alva an	OllOssash	Kurdistan
13	SK605	Sakson	OilSearch	
14	Rig 265		Total	
15	Rig 269		Repsol	
16	Rig 226	Parker	Talisman OilSearch	
17	Rig 2			
18	Rig 140			
19	Rig 101		1	
20	Rig 103	High Arctic	Exxon-MOBIL (via OSL)	PNG
21	Rig 2	IOL	Interoil	
22	Rig 3			
23	WDL-1	Western Drilling		
24	Coral Sea (Rig 605)	Talisman	Talisman	

# Land Rigs



	Rig	Drilling Co	Oil Co	Location		
25	Rig 100	Geodynamics	Geodynamics			
26	Rig 27	Easternwell	Senex	Australia		
27	Rig 106	Easternweit	Deeeb	Australia		
28	Rig 931		Beach			
29	Rig 36	Ensign	BG			
30	Rig 49		BG	Oman		
31	Abraj-305	Abraj	BP			
32	Drillmaster-1	Larchford	Northern	UK		
33	Rig 38	Adwoc	Dancal	Libya		
34	Rig 24		Repsol			
35	Rig 25	EDC-Romfor	Taga	Kurdistan		
36	Rig 26		Таqа	Kuruistan		
37	T-221	Performance Drilling (KCA-D)	Marathon			
38	T-211	KCA-Deutag	GRN (Repsol)	Algeria		
39	Akita-25	Akita Drilling	MEG	Canada		
40	Rig 56	EDC	BP	Egypt		
41	Rig 9	EDC				
42	NDC-78		ADMA (SARB)	UAE		
43	NDC-79	NDC				
44	NDC-80	1				
45	DS-8		Repsol			
46	DS-6	KS Drilling	Hexindo			
47	DS-7		Medco	Indonesia		
48	EPI-9	EPI	Medco	Indonesia		
49	Rig 9	PRA	Repsol			
50	Rig 14.01	PDSI	Pertamina			
51	Saipem 5870	Saipem	OMV-Petrom	Romania		
52	Viking I-22	Viking International		Rumania		
53	Viking I-23	Viking International	DNO	Kurdistan		
54	Rig 250	MND	IPC	France		
55	Rig 400		OMV	Austria		



<u> </u>					
	Rig	Drilling Co	Oil Co	Location	
1	Ben Avon	KCA-Deutag	CNR	Gabon	
	Dell Avoli	Sasol		Mozambique	
2	Labrador 1	Transocean	Transocean AGR		
3	Scott Marks		Venture	UK	
4	Sam Hartley	NOBLE	Total		
5	Mick O'Brien		Dubai Petroleum	Dubai	
6	WSPCL-110	WSPCL	Denovo	Trinidad	
7	Atwood Beacon	Atwood	Repsol	minuau	
8	Atwood Orca	Alwood	Mubadala	Thailand	
9	Aquamarine	Vantage	Petronas	Malaysia	
10	Topaz	vantage	Vaalco	Gabon	
11	Seawolf Onome	SEAWOLF	Addax	Nigeria	
57457 A	Paragon C461 (formerly Lynda Bossler)		AGR	UK	
12			BP	Netherlands	
		Borr Drilling	Oranje-Nassau	Netherlands	
13	Prospector-1			UK	
14	C20051	-	Total	Netherlands	
15	Rowan Gorilla 6	Rowan → Valaris	CNR	UK	
16	Rowan Gorilla 7		Apache	UK	
17	Qarnin	NDC	ADMA	Abu Dhabi	
18	Perro Negro-3	Saipem		Abu Dhabi	
19	Resilient		Dubai Petroleum	Dubai	
20	Resolute	-	Hess	Denmark	
		Maersk	Shall		
21	Innovator Resolve	-	Shell	UK	
22		-	Wintershall	+	
23	Convincer	Triumah	Petronas	Malaysia	
24	101	Triumph			





r							
	Rig	Drilling Co	Oil Co	Location Tunisia			
25	Trident IV	Transocean	Transocean PetroCanada				
26	Comet	hanooodan	anocoun				
27	BenNevis	nNevis Pyramid					
28	Kamose	EDC	Gupco	Egypt			
29	ADM-IV	ADES	Gupco	цург			
30	ADM-260	ADE 3					
31	Bahari-1	Sino Tharwa					
32	Energy Enhancer	Northern Offshore					
33	80		AGR				
34	85		AGR				
35	100			ик			
36	70		BG	UK			
37	101		Maersk Oil				
57	101		Cairn (Nautical)				
38	92		BG				
50	92		ONE-Dyas	Netherlands			
39	121	ENSCO	ONE-Dyas	UK/Netherlands			
40	50		BG	India			
41	52		Murphy	Malaysia			
42	53		BG	India			
43	108		Total	Brunei			
		_		Indonesia			
44	104	_	BP				
45	106	_		NI 7 I I			
46	107		ADA	New Zealand			
47	West Triton	Seadrill		Australia			
48	Naga-5	UMW	Petrofac	Malaysia			
49	Naga-2		Hess	4			
50	Asian Endeavour	<b>-</b>	Conrad				
51	COSL Bos	COSL	BP	4			
52	COSL Seeker		Pertamina	Indonesia			
53	KS JavaStar	PDSI/KS Drilling					
54	Randalph Yost	Shelf Drilling	Mubadala				
			Mitra				
55	Hakuryu-12	JDC	Inpex	Suriname			



	Platform Drilling Co		Oil Co	Location
1	Marathon Brae B	NOBLE	Marathon	
2	BP Clair	NOBLE		
3	BP Magnus	KCA-Deutag	BP	
4	BP NW Hutton	KCA-Deulay		
5	North Cormorant	(KCAD) Smedvig	Shell	
6	Cormorant Alpha	Smedvig	Shell	UK
	Thistle	PFM (Duty Holder) KCA-Deutag	Lundin	
7			Enquest	
			Petrofac	
8	Gannet A	Shell (Duty Holder)	Shell	
9	Montrose Modular	Prosafe	Paladin	
10	Total Dunbar	KCA-Deutag		
10		Dolphin Drilling	Total	
11	Total North Alwyn	KCA-Deutag		
12	Harding	KCA-Deutag	Taqa	

		Unit	Drilling Co	Oil Co	Location
	-	Borgsten Dolphin	Borgsten	Total	UK
Tender	1	West Alliance	Seadrill	Shell	Sarawak
	2	Gamma	Atlantica	Total	Congo
Swamp Barge	3	Team-work	OES	Elcrest	Nigeria
Sub. Barge	4	CPOE-3	CPOE	Roc Oil	China
Floating Prodn	5	Northern Producer	PFM	PEDL	
Geotech	6	Fugro Synergy	Fugro	spd	UK
LWI Vessel	7	Island Frontier	Island Offshore	Paladin	
EWI VOSSOI	8	Norshore Atlantic	Norshore Holdings	Xtreme	Vietnam
	9	Wytch Farm		BP	UK
	10	Unit 225	(Superior) BPC	Gas du Cameroun	Cameroon
HWU	11	Piscuri-4000 well		OMV-Petrom	Romania
	12	Pande	Boots & Coots	Sasol	Mozambique